



Kick

Upgrading from Microsoft Dynamics NAV to Dynamics 365 Business Central

BUSINESS CENTRAL - 'THE NEW NAV'

Launched in Spring 2018, Microsoft Dynamics 365 Business Central is the new version and name for what we have previously known as NAV or Navision. Business Central consists of a modernised client which is tailored by each users role.

Going forward, NAV support from Microsoft will be limited.

VIEW THE NAV SUPPORT TIMELINES HERE

ENHANCED CAPABILITIES

The new software contains all of the same functionality as traditional NAV, with enhanced capabilities to integrate other business tools like Office365, access to the Power platform and apps via Microsoft AppSource and much more.

DISCOVER MORE HERE

MOVING TO THE CLOUD

A key reason for upgrading to Business Central is that the solution is hosted in the cloud. As such, you can reap the cloud's inherent benefits including elasticity, scalability and enhanced security.

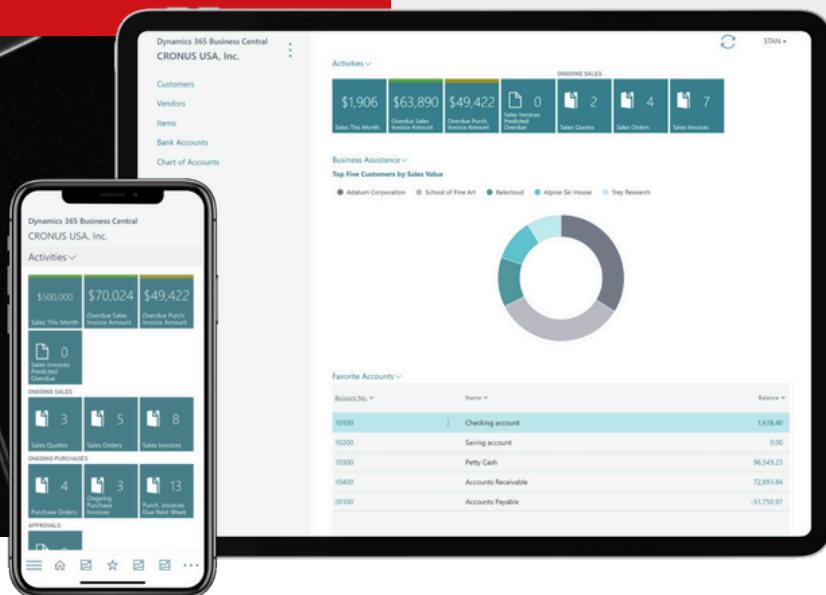
Moving to the cloud allows you to:

- 1 ADAPT FASTER**
- 2 WORK SMARTER**
- 3 PERFORM BETTER**

Prefer to remain on-premise?

Although the SaaS cloud version benefits from reduced upfront costs and greater customisation, Business Central can also be set up and installed locally, or hosted directly by Kick in our secure datacentre.

Depending on your current set-up, including the number of customisations made on your current system, will determine which deployment is most suitable.



AN INCENTIVE TO UPGRADE TO THE CLOUD

SaaS

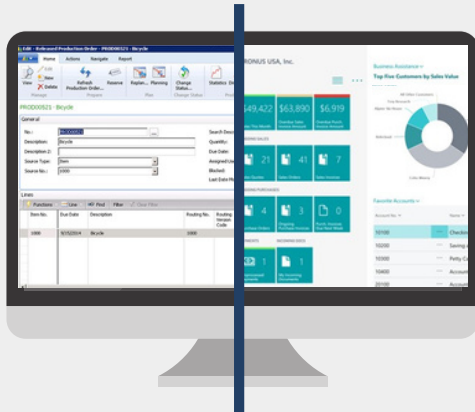
If you are an existing customer upgrading to Dynamics 365 Business Central SaaS, there is a 40% discount available to customers who remain on Microsoft's Enhancement Plan.

DISCOUNT OFFERS FOR ON-PREMISE

On-premise

Your current NAV licenses will be concurrent, meaning more than one person can access the same license but at different times and locations. This will change. When you upgrade to Dynamics 365 Business Central - licenses are on a named user basis only. **The good news?**

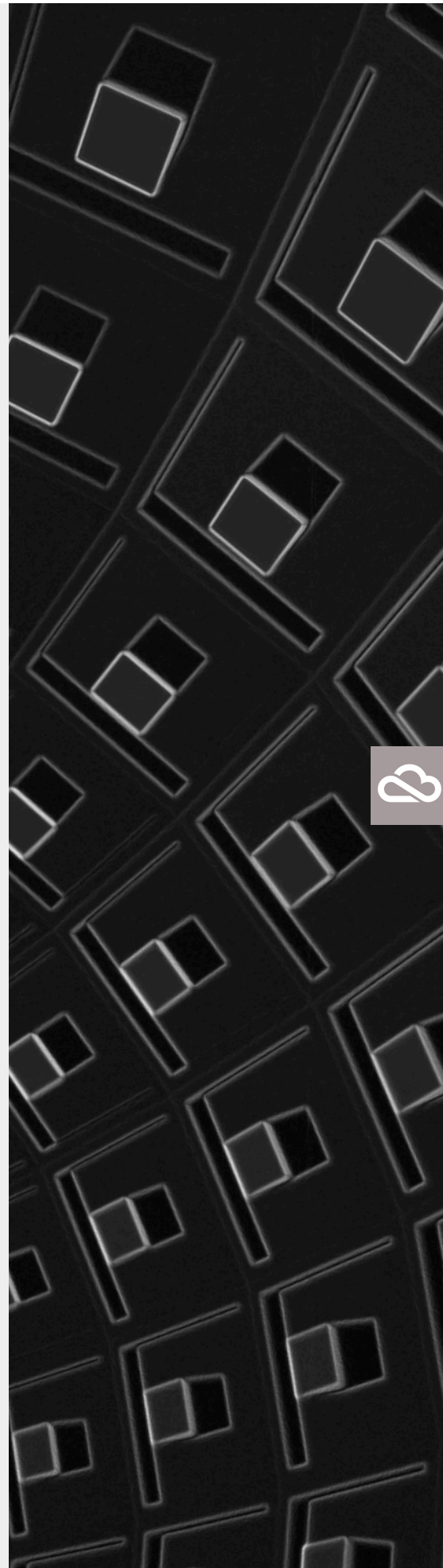
For on-premise upgrades, Microsoft are offering 3 named users for every concurrent user on your current license. The cost of your Enhancement Plan stays the same - you won't be charged extra support for the additional users.



PROJECT MANAGEMENT

The entire NAV upgrade process will be managed by a dedicated Project Manager and work will be delivered by our experienced team of ERP consultants.

Your system will be fully tested and key team members trained ready for your "Go Live" date.



THE PROCESS

1 SCOPING

Upgrade analysis will be performed via scoping workshops. Attendees from both Kick ICT and the client will review the current system set-up and the most efficient way of upgrading this to Business Central. We will review all aspects including development, add-ons etc. providing the opportunity to review any improvements or changes that can be made to the system as part of the upgrade.

2 DEVELOPMENT REWRITE

One of the greatest features of NAV and now Business Central is the ability for Kick to customise and adapt the functionality to suit the needs of our customers. Microsoft have changed the way the development environment for which customisations are made to clients systems.

3 INSTALLATION & SET UP

Kick will install (on-premise) Business Central onto your chosen server. This can be internal or hosted by an external data centre. If moving to the cloud, Kick will organise the hosting and access of your new instance of Business Central.

Working together with the client, all roles will be set up as required and users will be licenced and assigned to their appropriate roles. Testing will be undertaken to ensure the software is accessible to all users and all roles can access their essential functionality.

4 DATA MIGRATION

Your existing data will be migrated from your current version of NAV, along with your newly rewritten modifications, into Business Central.

There will be an opportunity for you to 'cleanse' your current data and modifications so that you are starting fresh in your new system with the most up-to-date and relevant data.

5 USER ACCEPTANCE TESTING/TRAINING

Users will receive training on the new interface and will be asked to run through their day to day and monthly processes to test that the functionality within the system is as expected.

Any system tweaks that are identified during UAT will be deployed.

6 GO LIVE

The most suitable 'Go Live' day will be agreed upon between Kick and the client where the client will start using their new solution.

Further training will be facilitated during the Go Live day to make sure users are fully comfortable with the new system.

For any further guidance,
please do not hesitate to
get in touch.

We're here to help.

HEAD OF DYNAMICS SALES: ailen.primrose@kickict.co.uk



Kick



Kick ICT Group Ltd
Solais House
19 Phoenix Crescent
Strathclyde Business Park
Bellshill
ML4 3NJ

kickict.co.uk